



# **ANPRA**

**Valm. (R) Juan Soltau**

**Stakeholder Engagement  
in Colombia**

# WHO ARE WE?

Non-profit association, created in 1993.

It currently has 80 affiliated maritime pilots.

With presence in 9 international traffic ports.

Affiliated with the International Maritime Pilots Association IMPA.





# Stakeholder Engagement in Colombia



Basic concept: Maritime and river pilotage encompasses a wide network of interrelated actors and activities that collaborate mutually to facilitate maritime transportation and the distribution of goods.



# Rules governing pilotage in Colombia



## POLITICAL CONSTITUTION AND INTERNATIONAL TREATIES

- Political Constitution of Colombia of 1991 (Article 93)
- Recommendation A960 of 2003
- SOLAS - COLREG - MARPOL

## LAWS

- Law 658 of 2001
- Law 8 and 95 of 1980
- PBIP code

## DECREES

- Decree 2324 of 1984
- Decree 1466 of 2004
- Decree 3703 of 2007
- Decree 5057 of 2009
- Decree 1070 of 2015
- Decree 557 of 2022

## RESOLUTIONS

- Resolution 0977 of 2018
- Resolution 630 of 2012
- Resolution 0578 of 2015
- Resolution 0849 of 2019



## **LAW 658 OF 2001**



The National Maritime Authority constituted by the DIMAR through Port Captaincies determines requirements for granting licenses.

8 classes of piloting maneuvers and 3 categories of maritime pilots are established.

The public pilotage service must be requested directly by the Captain of the vessel or, failing that, by its owner.

Pilot training requirements and methodologies.

The way in which security measures are implemented.



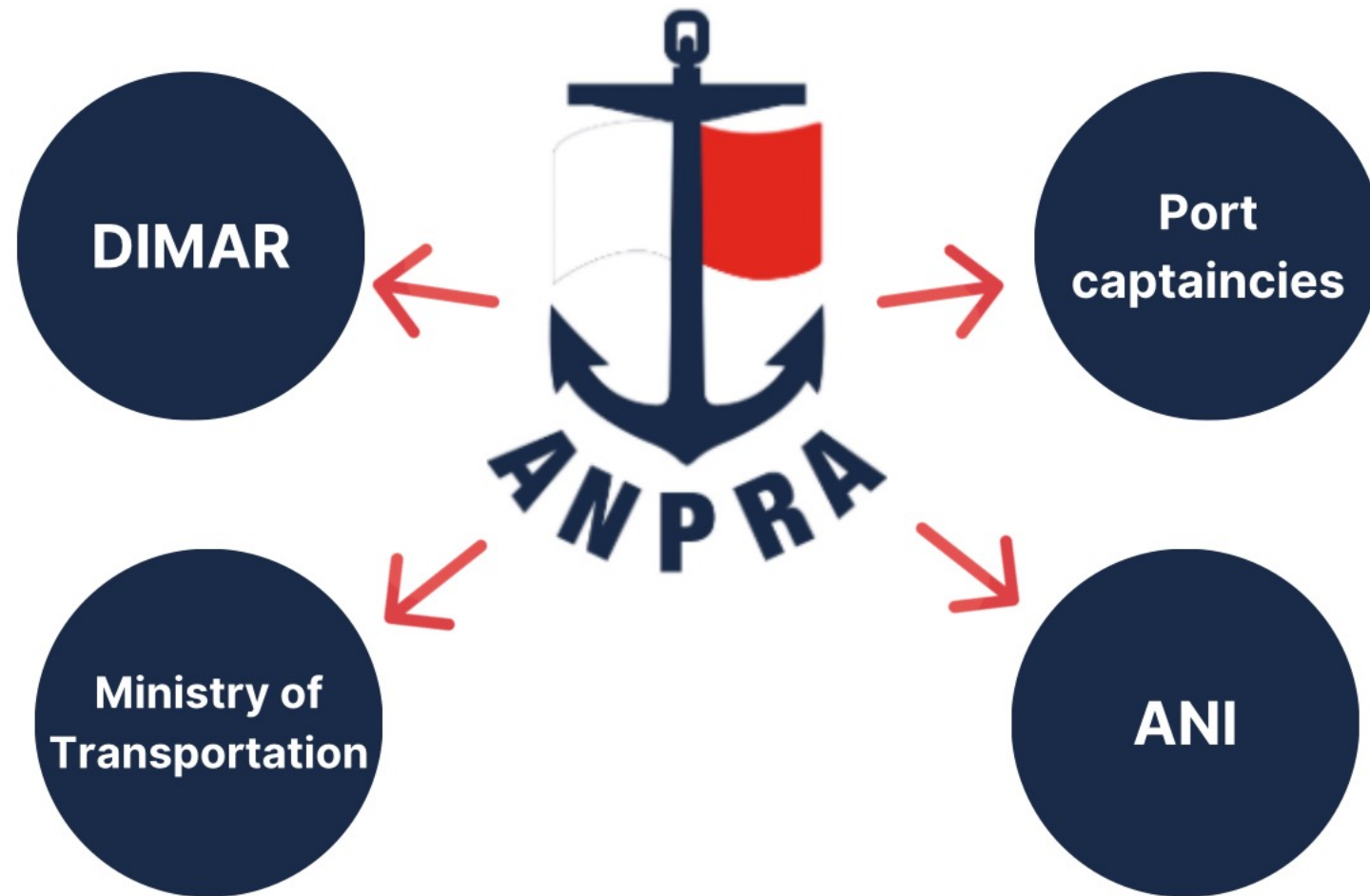
The AMN is the competent entity to authorize and register pilotage companies.

# Stakeholder Engagement in Colombia

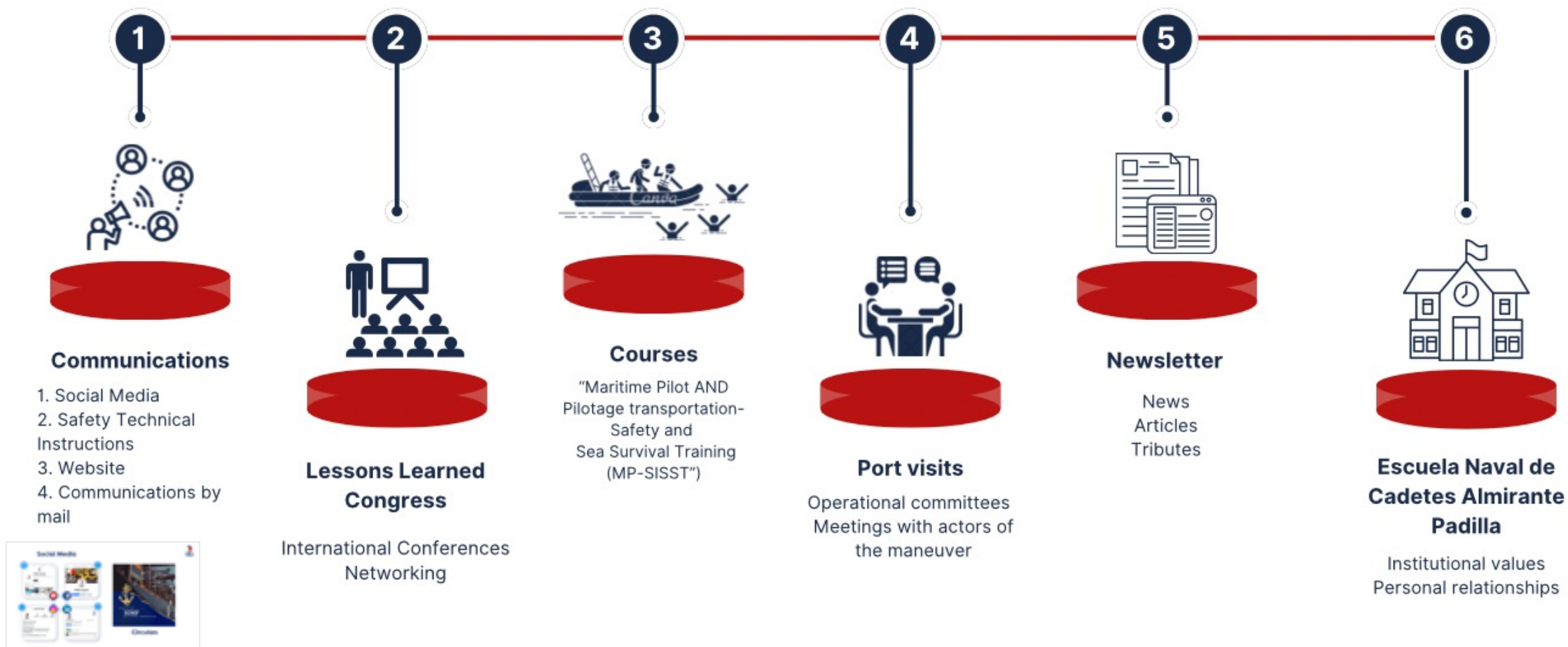




# Stakeholder Engagement in Colombia

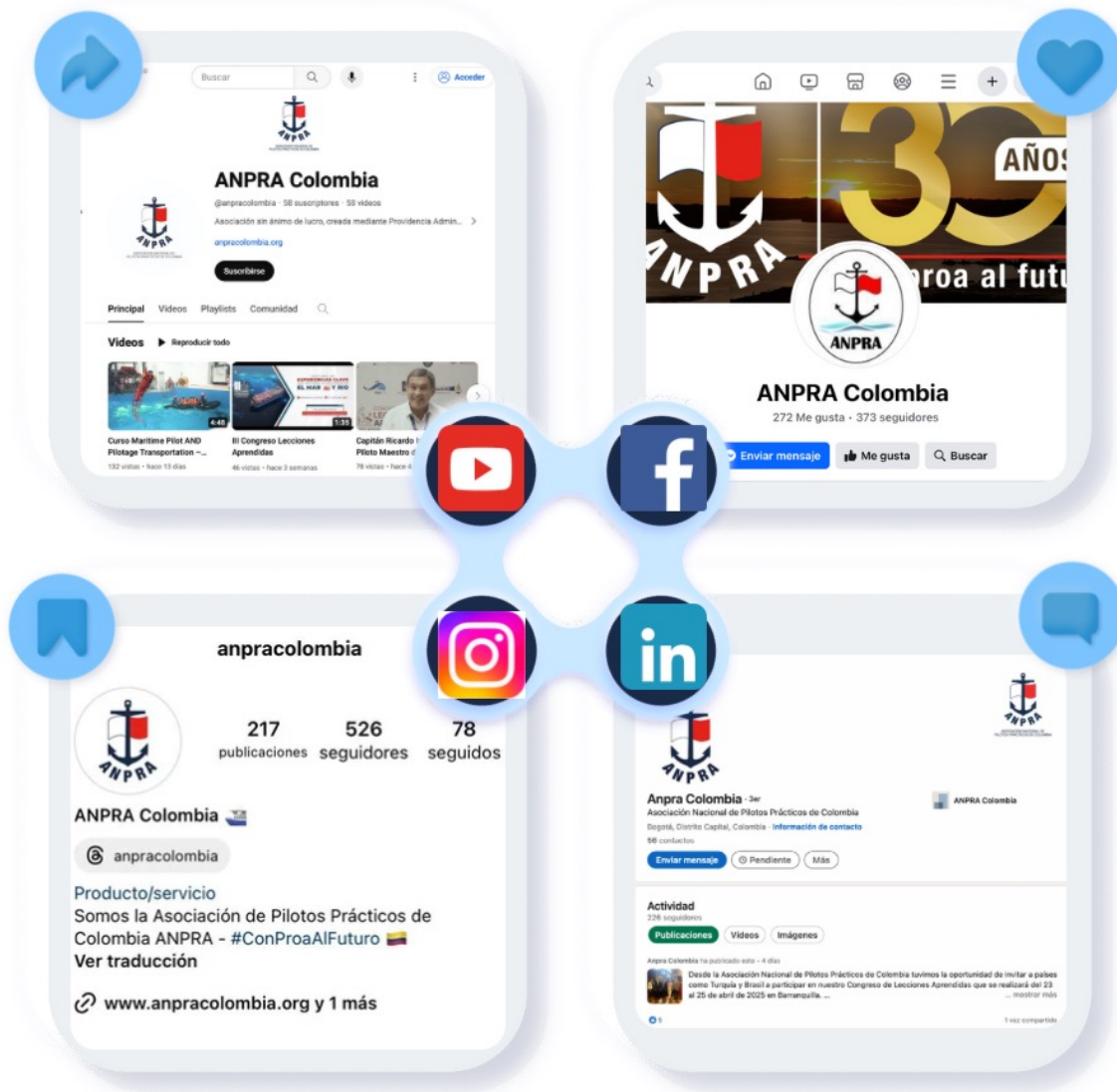


# Relationship strategies



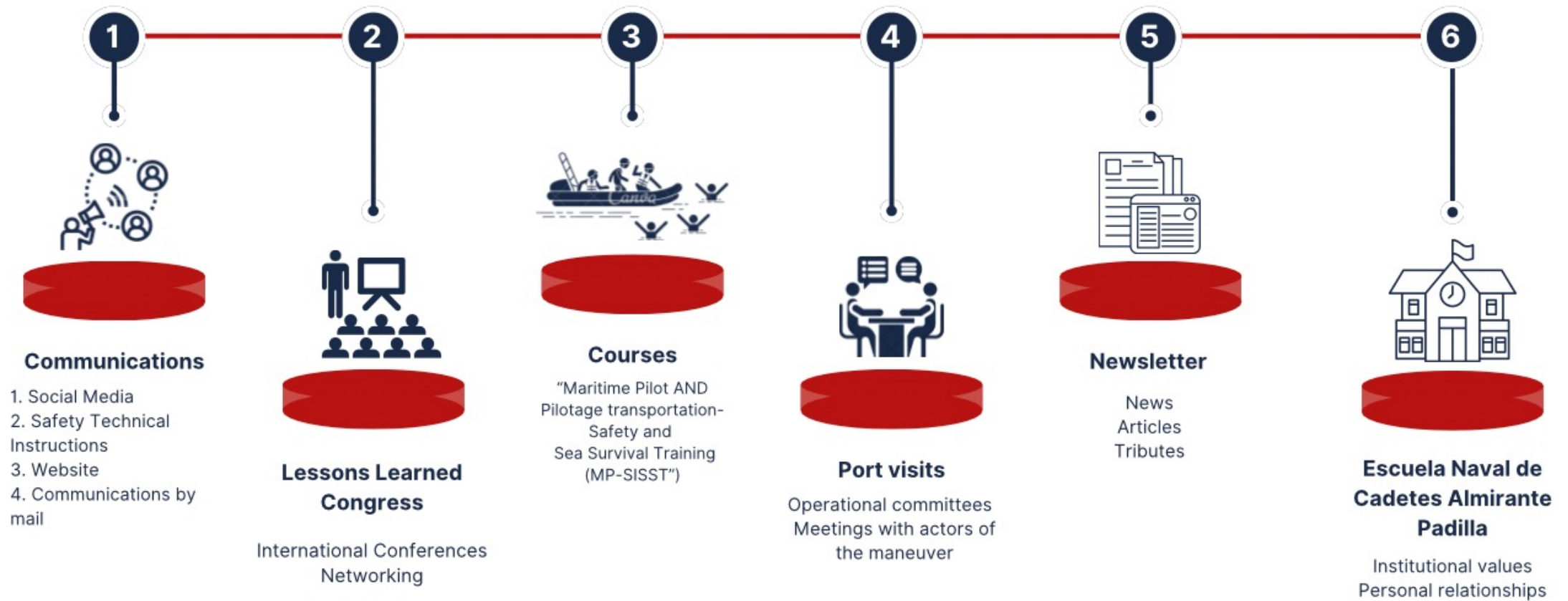


# Social Media



## Circulars

# Relationship strategies





# III CONGRESS OF LESSONS LEARNED



## **Date and Place**

On April 23, 24 and 25, 2025, in Barranquilla.



## **Agenda**

3-Day Academic Agenda, Trade  
Sample & Integration Meetings



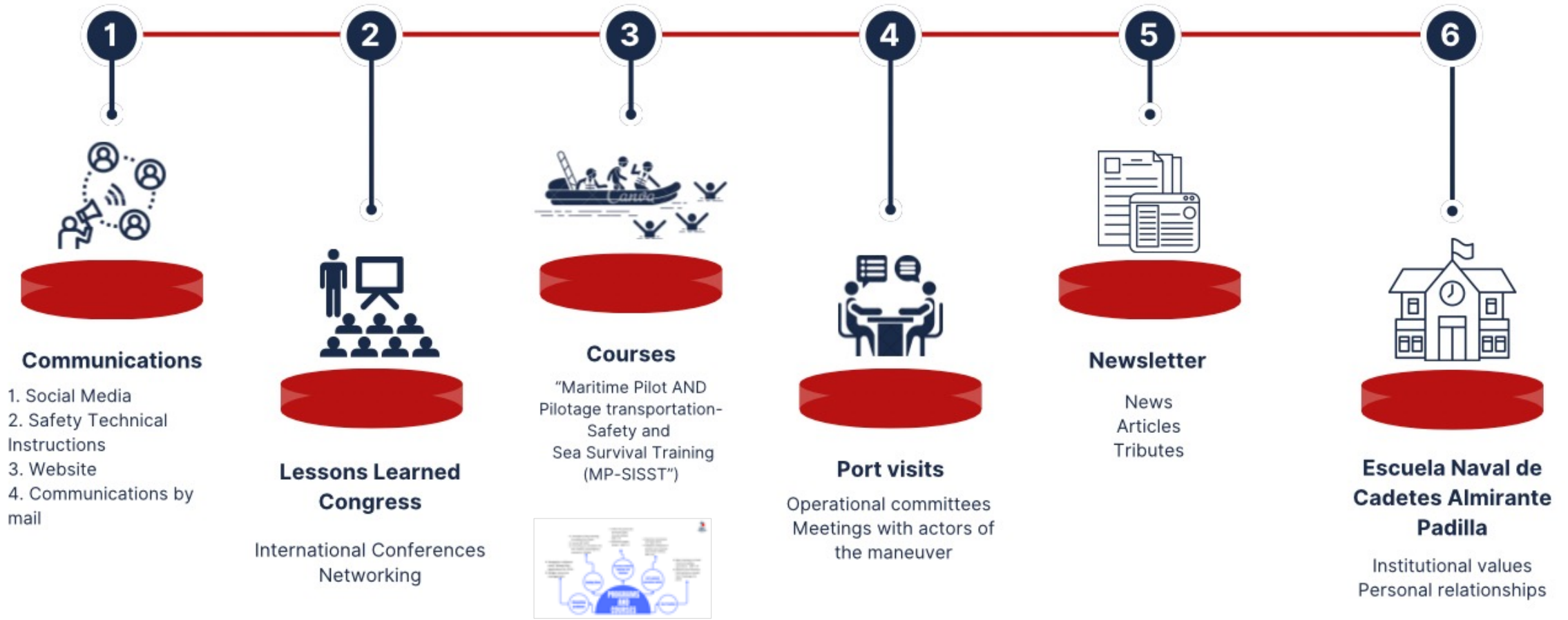
An aerial photograph of a densely populated urban area, likely in Asia, showing a mix of high-rise apartment buildings and lower-rise residential structures. A large, white, stylized '2025' is superimposed over the center of the image. The foreground shows a mix of greenery and smaller buildings, while the background is dominated by a dense forest of skyscrapers under a clear sky.

2025

By 2025



# Relationship strategies



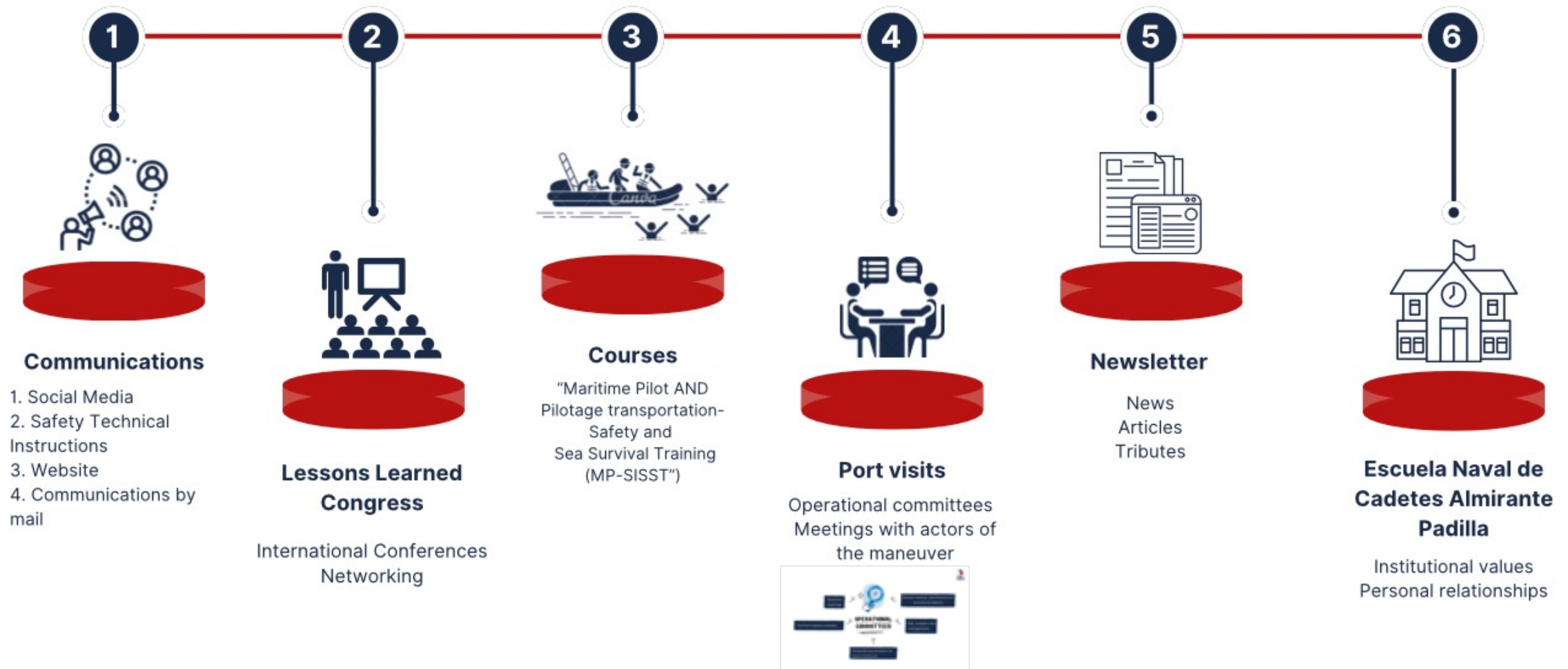


# Course “Maritime Pilot AND Pilotage transportation- Safety and Sea Survival Training (MP-SISST)”



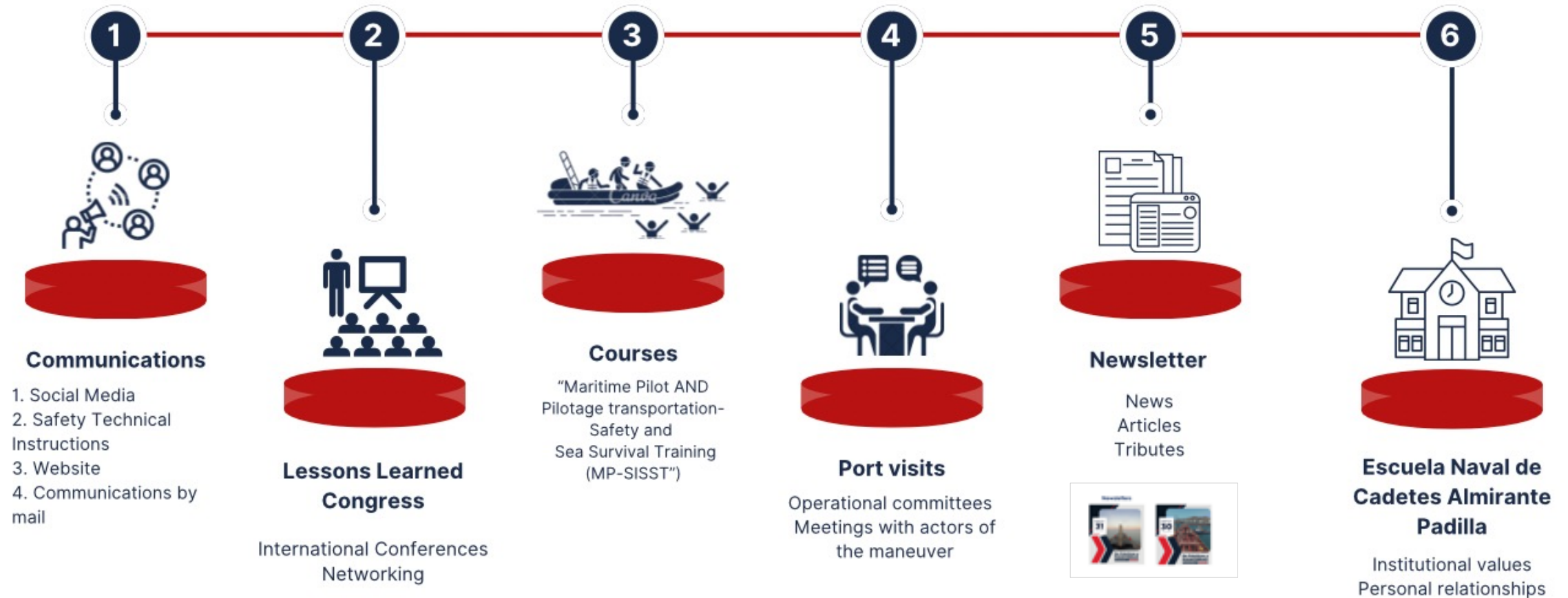


# Relationship strategies



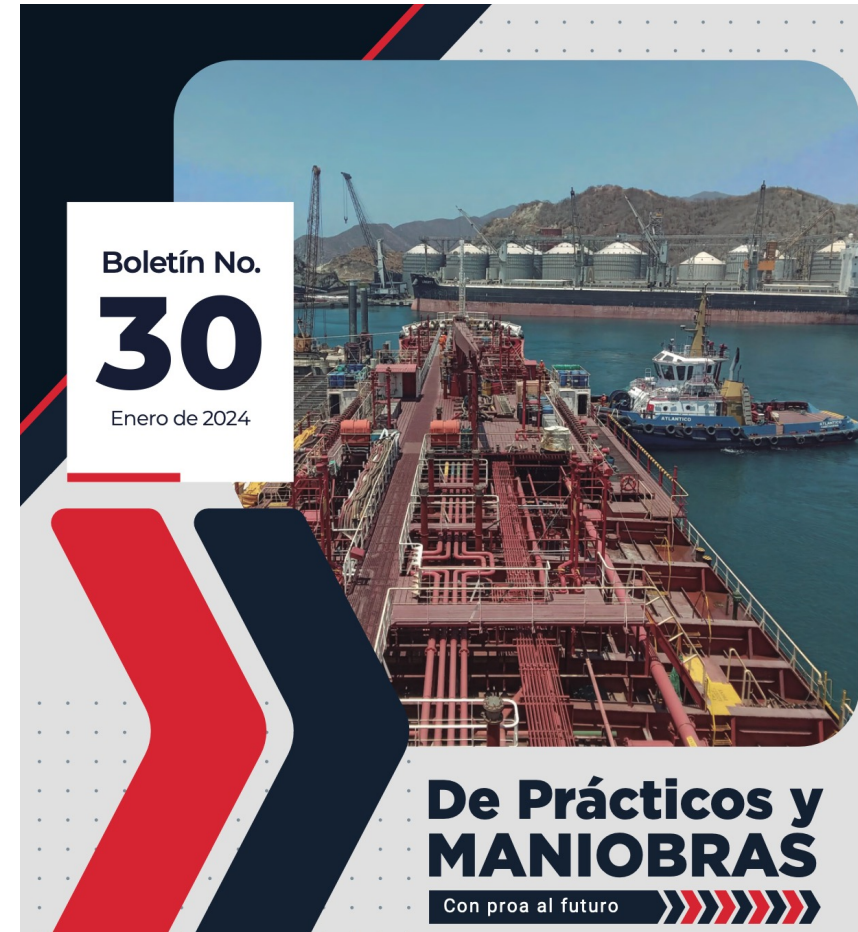


# Relationship strategies

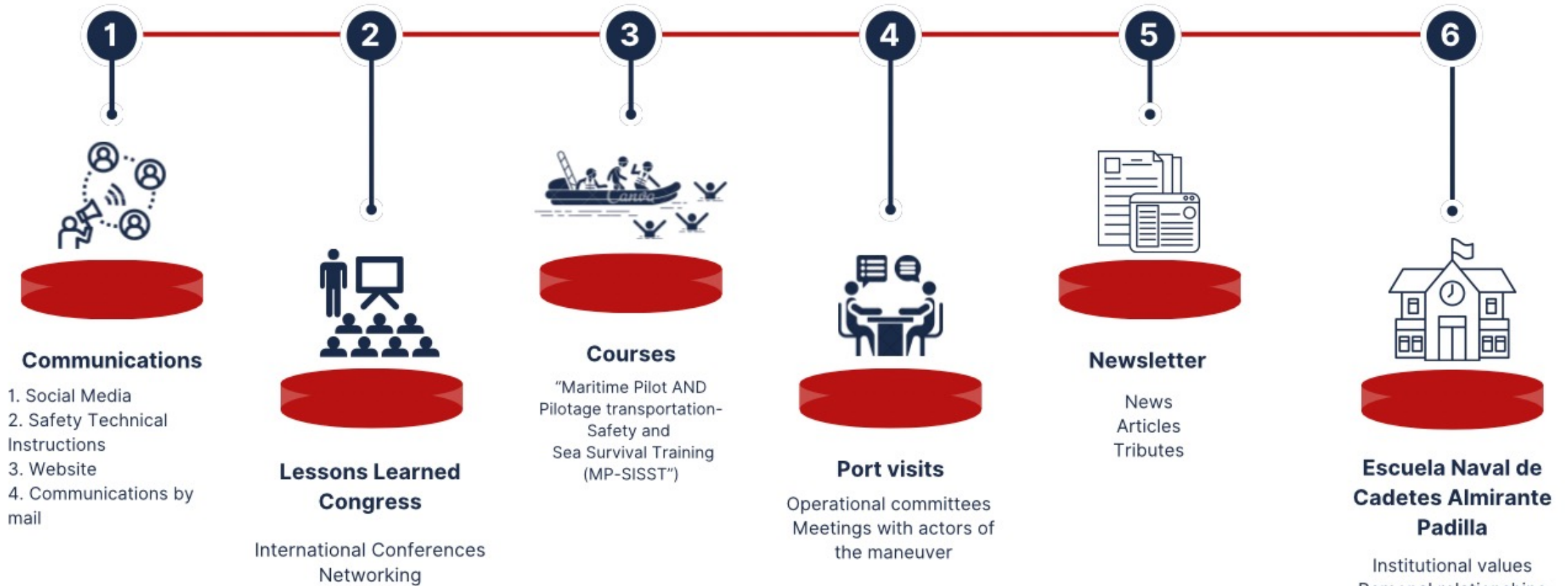




# Newsletters

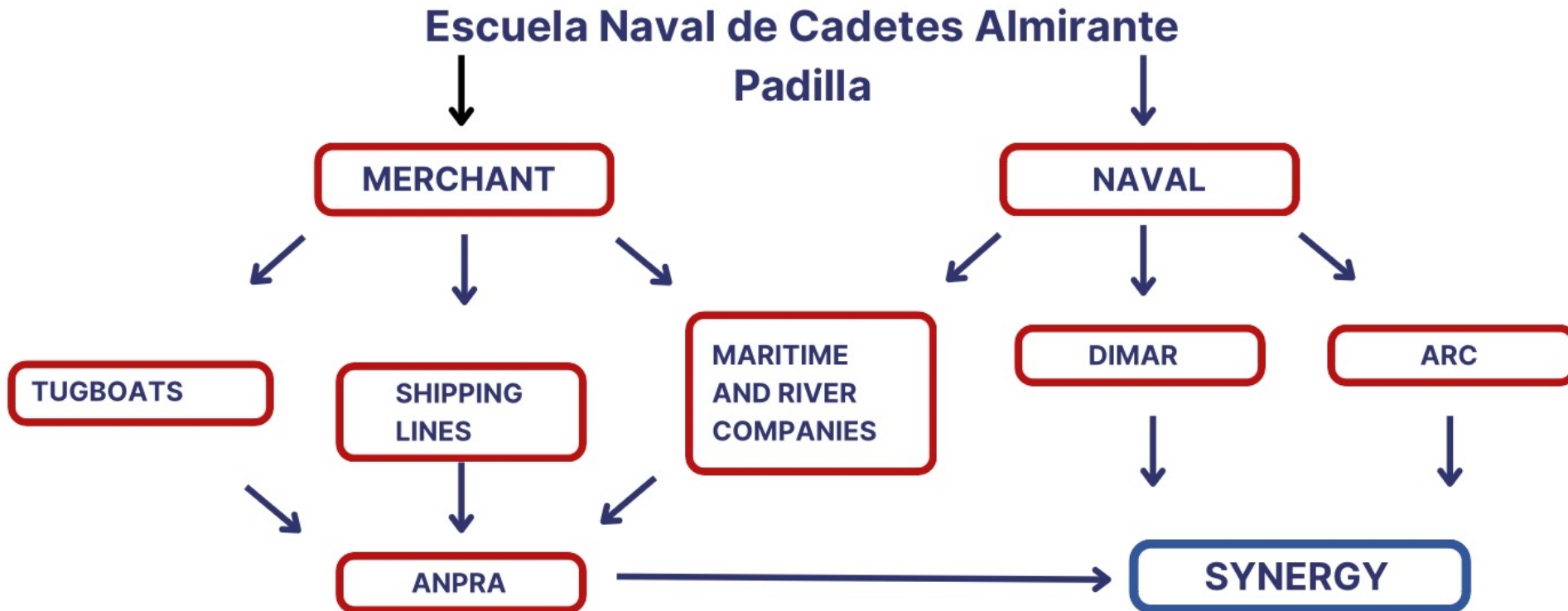


# Relationship strategies





- Honor
- Loyalty
- Honesty
- Integral formation





# We work together with authorities to coordinate and define actions.



## THE SAFETY OF PRACTICAL PILOTS AND THE DIFFICULTIES FACED BY DRUG TRAFFICKING.

1. Specialized training in identifying suspicious activities.
2. International college to transfer experiences.
3. Advanced surveillance technologies.
4. Awareness and Complaint.
5. Permanent communication with other pilots in the port.
6. Outside the port, avoid having set routines.



# CONCLUSIONS



- ❖ Accident trend to zero (8000 manoeuvrers per year).
- ❖ Issuance of standards on time.
- ❖ Simulator training experts.
- ❖ Congresses with global participation.
- ❖ Fostering professional communities.







# Thank you